### APPLICABLE PRICING SUPPLEMENT





# Toyota Financial Services (South Africa) (Proprietary) Limited

(Registration Number 1982/010082/07) (Incorporated with limited liability in the Republic of South Africa)

#### Unconditionally and irrevocably guaranteed by

# Toyota Motor Finance (Netherlands) B.V.

(a private company incorporated with limited liability under the laws of the Netherlands)

# Issue of ZAR200,000,000 Senior Unsecured Zero Coupon Notes due 28 January 2011

# (Tranche 1 of Series 67)

#### Under its ZAR5,000,000,000 Domestic Medium Term Note Programme

This document constitutes the Applicable Pricing Supplement relating to the issue of Notes described herein. Terms used herein shall be deemed to be defined as such for the purposes of the Terms and Conditions set forth in the Programme Memorandum dated 30 November 2005, as amended by the Supplement to the Programme Memorandum dated 19 March 2007 and any further amendments or supplements to the Programme Memorandum (collectively, the "**Programme Memorandum**"). The Notes described in this Applicable Pricing Supplement are subject to the Terms and Conditions in the Programme Memorandum. This Applicable Pricing Supplement must be read in conjunction with such Programme Memorandum. To the extent that there is any conflict or inconsistency between the contents of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

# **DESCRIPTION OF THE NOTES**

Issuer	Toyota Financial Services (South Africa) (Proprietary) Limited
Guarantor	Toyota Motor Finance (Netherlands) B.V.
Whether the Notes are Senior Notes or Subordinated	Senior
Series No.	67
Tranche No.	1
Aggregate Nominal Amount:	
(a) Series	ZAR200,000,000
(b) Tranche	ZAR200,000,000
Interest	Non interest bearing
Interest/Payment Basis	Zero Coupon Notes
Automatic/Optional Conversion from one Interest/Redemption/Payment Basis to	N/A

another	
Form of Notes	Registered Notes
Issue Date	28 October 2010
Business Centre	Johannesburg
Additional Business Centre	N/A
Nominal Amount per Note	ZAR1,000,000
Specified Denomination	ZAR1,000,000
Issue Price	98.49431%
Interest Commencement Date	28 October 2010
Maturity Date	28 January 2011
Specified Currency	ZAR
Applicable Business Day Convention	Modified Following Business Day
Final Redemption Amount	100% of the Aggregate Nominal Amount
Last Date to Register	By 17h00 on 17 January 2011
Books Closed Period(s)	The Register will be closed from 18 January 2011 to 27 January 2011 (all dates inclusive)
Default Rate	N/A
FIXED RATE NOTES	N/A
FLOATING RATE NOTES	N/A
ZERO COUPON NOTES	
(a) Implied Yield	6.0650%
(b) Reference Price	ZAR196,988,610.63
(c) Any other formula or basis for determining amount(s) payable	N/A
PARTLY PAID NOTES	N/A
INSTALMENT NOTES	N/A
MIXED RATE NOTES	N/A
INDEX-LINKED NOTES	N/A
DUAL CURRENCY NOTES	N/A
EXCHANGEABLE NOTES	N/A
OTHER NOTES	N/A
PROVISIONS REGARDING REDEMPTION/MATURITY	
Issuer's Optional Redemption: if yes:	No
Redemption at the Option of the Senior Noteholders: if yes:	No
Early Redemption Amount(s) payable on redemption for taxation reasons or on	Yes

**GENERAL Financial Exchange** JSE Limited Calculation Agent Nedbank Capital, a division of Nedbank Limited Paying Agent FirstRand Bank Limited, acting through its Rand Merchant Bank division 14<sup>th</sup> Floor, 1 Merchant Place, Cnr Fredman Specified office of the Paying Agent Drive and Rivonia Road, Sandton, 2196, South Africa Transfer Secretary FirstRand Bank Limited, acting through its Rand Merchant Bank division Provisions relating to stabilisation N/A Stabilising manager N/A Additional selling restrictions N/A **ISIN** ZAG000081779 Stock Code TFS66 The notice period required for exchanging As per Condition 13.2 interests in Global Certificates for Individual Certificates Method of distribution N/A If syndicated, names of Managers N/A If non-syndicated, name of Dealer Nedbank Capital, a division of Nedbank Limited Credit Rating assigned to Notes (if any) N/A Receipts attached? No Coupons attached? No Talons attached? No Stripping of Receipts and/or Coupons No prohibited as provided in Condition 15.4 N/A Governing law (if the laws of South Africa are not applicable) Other Banking Jurisdiction N/A Surrendering of Notes 10 days after the date on which the Certificate in respect of the Note to be redeemed has been surrendered to the Issuer

N/A

Use of proceeds

Event of Default (if required). If no:

# DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS, GOVERNMENT NOTICE 2172 (GOVERNMENT GAZETTE NUMBER 16167, 14 DECEMBER 1994) PUBLISHED UNDER THE BANKS ACT, 1990) (the "Commercial Paper Regulations"):

### Paragraph 3(5)(a)

The ultimate borrower is the Issuer.

### Paragraph 3(5)(b)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments under the Notes.

### Paragraph 3(5)(c)

The auditor of the Issuer is Deloitte & Touche.

#### Paragraph 3(5)(d)

As at the date of this issue:

- (i) the Issuer has issued ZAR1,000,000,000 commercial paper (inclusive of this issue of Notes on 28 October 2010); and
- (ii) to the best of the Issuer's knowledge and belief, the Issuer estimates to issue ZAR1,000,000,000 of commercial paper during the current financial year, ending 31 March 2011 (exclusive of all issues on 28 October 2010).

# Paragraph 3(5)(e)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the Notes is contained in this Applicable Pricing Supplement read together with the Programme Memorandum.

### Paragraph 3(5)(f)

There has been no material adverse change in the Issuer's financial positions since the date of its last audited financial statements.

#### Paragraph 3(5)(g)

The Notes issued will be listed.

#### Paragraph 3(5)(h)

The funds to be raised through the issue of the Notes are to be used by the Issuer for its funding of its business operations.

#### Paragraph 3(5)(i)

The obligations of the Issuer in respect of the Notes are unsecured but are, however, guaranteed by the Guarantor.

### Paragraph 3(5)(j)

Deloitte & Touche, the statutory auditors of the Issuer, have confirmed that their review did not reveal anything which indicates that this issue of Notes issued under the Programme will not comply in all respects with the relevant provisions of the Commercial Paper Regulations.

### **Responsibility:**

The Issuer accepts responsibility for the information contained in this Applicable Pricing Supplement.

Application is hereby made to list this issue of Notes on 28 October 2010.

Signed at JOHANNESBURG on this 27 October 2010

For and on behalf of TOYOTA FINANCIAL SERVICES (SOUTH AFRICA) (PROPRIETARY) LIMITED

Name: M Burger Capacity: Director Who warrants his authority hereto

C

Name: AJ Brink Capacity: Director Who warrants his authority hereto